

Accreditation Corner

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More Numbers

During the October—November 2009 period, there were 119 Foundation Level accreditations awarded. This two-month total is more than the annual total for Foundation Level accreditations from 2004 to 2006 since the first accreditation was issued in 2004. It is also more than were granted during any two consecutive months in 2008, which recorded 412 Foundation accreditations, the most of any year.

I think this surge of Foundation accreditations was in great part due to the four Foundation Level training and exam sessions conducted in October by Approved Training Organizations (ATOs) in conjunction with conference-type events held by APMP chapters.

As of November 2009, the following are the number of accreditations awarded in 2009 (and the cumulative totals for the life of the program).

- Foundation—368 (1311)
- Practitioner—33 (144)
- Professional—6 (32).

Looking ahead, a Foundation Level training and exam session is scheduled for March 4, 2010 in conjunction with the APMP Texas 1st Annual All-Star Symposium. For more information about this Foundation Level session and the symposium, see www.apmptexas.org. Also, the APMP is planning to offer a Foundation Level training and exam session as a pre-conference event for the annual APMP conference next June in Orlando.

Practitioner Level

There seems to be growing interest in Practitioner Level accreditation. I think this is caused by the many people who have

Foundation Level accreditation and are looking to advance to Practitioner Level, the next accreditation step. Here is some advice for those seeking Practitioner accreditation.

- Read the Practitioner section of the Accreditation Program on the APMP Website (see www.apmp.org/ca-57.aspx)
- Read the Proposal Practitioner Assessment Questionnaire (PPAQ) Standards and Guidelines document (see www.apmp.org/fv-200.aspx) before you begin work on the PPAQ
- Seek the help of a Practitioner Mentor (see www.apmp.org/Practitioner-Mentoring-Program/ca-204.aspx) before and while you work on your PPAQ
- Download the online PPAQ file (a Microsoft Word file), fill it out offline, and then copy and paste your response in your online PPAQ
- Use bulleted responses in your PPAQ to stay within the PPAQ word count limitations
- Help prepare your reference for a PPAQ interview by discussing the content of your PPAQ with your reference; after you submit your PPAQ, an APMP Assessor and your reference will discuss a sampling of your PPAQ responses.

Proposal Humor

Check out the current issue of the *APMP Journal* to read an article that takes a humorous view to studying for the Foundation Level exam. The article title is “From A to Z: the ‘Very’ Unofficial APMP Glossary” by yours truly.

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Pre-paid Foundation Level Exams

I encourage APMP corporate sponsor/member use of pre-paid Foundation Level exams. The pre-paid fee covers only the expense of taking the Foundation exam, not for training. Accreditation training by an ATO is subject to an additional fee charged by the ATO. If you are interested in getting Foundation accreditation and work for one of the following companies, contact me at AccreditationDirector@apmp.org to get contact information for reserving a pre-paid exam.

AREVA

BAE Systems

Bombardier

EDS

Ericsson

General Dynamics

GTECH

Nokia Siemens Network

Nortel Government Solutions

Northrop Grumman

Shiplely Associates

Siemens

SITA AERO

QinetiQ

Telstra

VEGA

COLBAUGH & HEINSHEIMER
THE STRATEGIC VIEW

When your proposal consultant says:
“Employ our standing army”

DON'T!!

Deploy C&H specialists for the precise proposal expertise you need.

The advertisement is split into two vertical panels. The left panel shows a large number of Terracotta Warriors in a trench, with a text box above them and the word 'DON'T!!' in large red letters below. The right panel shows a skydiver in a harness, with another skydiver in the background, and a text box above them. The company name and tagline are at the top.